

## Getting the right mortgage

You're off to a great start with a company that offers expertise, in-depth industry insight, exceptional resources, and exclusive access to a suite of innovative mortgage products. I look forward to being your personal mortgage planner and drawing up an individual plan that is right for you, for whatever your needs and situation:

- Buying a first or next home
- No downpayment
- Self-employed; no income verification
- Low payments; long amortizations or interest only
- Investing in property
- Vacation/second homes
- Renewals & mortgage reviews
- Refinancing/debt consolidation
- Tapping into home equity
- Credit repair

*"My goal is to develop mortgage plans that are custom fit to every client."*



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*Designing  
a mortgage  
that's right  
for you*



*Designed around you.™*

# Welcome to the art of mortgage design

*Thank you for considering my mortgage planning services, where objective advice and great rates are just the beginning. A mortgage is one of the most important decisions you may ever make, and with so many choices and ongoing decisions, the right advice can have a huge financial impact. You need a mortgage solution that meets your unique requirements now, and ongoing strategies to help you become mortgage free faster.*

## **This isn't just about rates**

While it is important to keep close tabs on competitive rates, there are other critical factors in mortgage design: like features and options, market trends, and your long-term goals. You need a mortgage plan that is a custom fit for you, and a planner who keeps in touch with you during your mortgage years. You deserve dedicated attention.

## **Our network**

We have long lasting partnerships with a vast network of over 50 lending institutions, including major banks, credit unions, trusts and other national and regional lenders. Our negotiating power and this wealth of product choice, including innovative new mortgages that are changing the industry, ensures the best mortgage and rate for your specific financial situation.

What does such expertise and access to a vast financial network cost? It costs you nothing. There are no arranging fees (oac). Instead, the lender we decide on together pays compensation for the services and

solution provided, and only after your mortgage has closed. And since business is built primarily through referrals from satisfied customers, your positive mortgage experience is essential for my ongoing business growth.

Your mortgage is a big decision and a powerful financial tool. I look forward to helping you achieve your financial and homeownership goals. Call today!

*Mortgage Architects Inc. is building a very proudly Canadian company focused on delivering mortgage planning services. Mortgage Architects is structured to be owned by the planners themselves and is one of the fastest growing mortgage companies in Canada.*



*Designed around you.™*

